# 4A Ventures Business Support Partnership

- Call Chris today on 0330 133 7901
- Email: Chris@4ATrades.co.uk

- \*INCREASE SALES
- \*INCREASE PROFITS
- \*GET PAID MORE QUICKLY
- \*REDUCE RISKS
- \*REDUCE HASSLE AND STRESS





## Who are we.



- Our Consultants are quite simply the best in the business. We have people simply not employable or not available to your competitors.
- At our esteemed firm of management consultants, we consider ourselves to be the unseen force empowering our clients' journey towards success the wind beneath their wings. We believe in fostering partnerships where our involvement is as subtle or substantial as is needed, always there to support but never there to draw attention. Our role is not to be the star of the show; rather we position ourselves in your shadow, alongside you, dedicated to guiding and lifting you, and on occasion, carry you forward when the road gets tough.
- Our exceptional team brings together a diverse range of expertise, incorporating commercial talent, sales acumen, legal proficiency, and accounting skills all under one roof. What sets us apart is our ability to simplify complex matters and deliver pragmatic solutions, giving you access to advice and support not available elsewhere. Regardless of whether you're a burgeoning start-up entrepreneur or an established contractor, our comprehensive consultancy services are tailored to your unique needs. We act as your strategic ally, refining your vision and ensuring you're always poised for success, making complex challenges appear simple. Our dedication lies in enabling every client with the tools to soar in their endeavours, providing steadfast support along their path to success. We specialise only in providing consultancy services to Housebuilders, Developers, Consultants, Contractors, and all types of Sub-Contractors.
- Call Chris today on 0330 133 7901
- Email: Chris@4ATrades.co.uk

# Just some of our Consultants...

#### Sales

#### Steve Crowe - Management Consultant - Sales

- •With the wit and personality of the ultimate Sales professional Steve has spent 45 years in hard core face to face sales. For over 20 Years he recruited and trained direct salespeople and canvassers for Safestyle employing and motivating hundreds of commission only salespeople. He has also set up and run successful sales forces for Building Companies and Contractors of all stripes.
- •He now employs, trains, and motivates 4A Telesales People who will contact all those potential corporate clients on behalf of our Partners to open doors and get leads simply not possible by others. Steve and his team will oversee getting you new and profitable work and he is quite simply the best there is.

#### **Quantity Surveying**

### Jack Francis - BSc(Hons) -Management Consultant Consultant - Quantity Surveying

- •Exceptional Academics and theorist, Jack has 10A\* GCSES, 3 Grade A A Levels and a First-Class Honours Degree in Quantity Surveying. Jack has consulted for some of Britain's biggest property developers as well as several start-ups and many companies in between.
- Jack and his team will be responsible for producing initial pricing documents and pricing jobs on your behalf to maximise profits, reduce risk and optimise cashflow.
- His team will assist you to maximise final accounts and will assist in the streamlining of your tendering and inhouse cost controls

#### **Commercial**

## Vincent Kelly BSc (QS), DipIT - Management Consultant - Commercial, Development

- Exceptional Academics with a predilection for mathematics including A Levels in Maths, Physics, Economics, Degree in Quantity Surveying and Diploma in IT.
- •Started practicing as a Quantity Surveyor in 1986 and has spent the last 37 years of his career working as a Quantity Surveyor/Commercial Manager/Development Consultant and Venture Capitalist. He started work for Taylor Wimpey and has consulted for a huge number of Commercial and Residential Property Developers, Main Contractors, Consultants, Civil Engineering Contractors and Sub-Contractors of all stripes, size, and variety. Being involved from inception to explosive growth of many companies and the successful resource and recovery of many too.
- He will co-ordinate and oversee the drafting and publishing of the bespoke training manuals that all 4A Partners receive incorporating all the real-life lessons from many mistakes by others over many years - saving our partners the pain.

#### Other Consultants...

We have access to some of Britain's smartest Lawyers, Accountants, IT Specialists, Marketeers, Health & Safety experts - all on demand ready and willing to help our partners whenever required.

### Testimonials

"I am reaching out to express my appreciation for the fantastic support I have received since the outset of my journey as a partner with 4A. We hadn't been paid on a few old jobs and 4A got us the money in literally 3 days. I feel that with these guys on my side - I can achieve anything" Joe H, General Builder

"We would like to express our gratitude for the fantastic support we have received. Your tenacious salespeople were just brilliant at opening doors for us that we could have never opened without you. We are almost embarrassed at our previous contracts" Adam R, General Contractor

"4A simplified all our processes and provided us with comprehensive "Quality Assurance Systems" which our warranty people were demanding. These alone opened up loads of sales that had been stalled. I am truly grateful for the thoroughness and attentiveness demonstrated by your team throughout the training, ensuring that I am well-prepared for the demands of the field." Paul T

As an Interior Designer, I'm good at design but hate selling and talking about money- especially chasing unpaid invoices. I was about to stop the business - but then 4A came along. Brilliant. Courteney K, Interior Designer

- Call Chris today on 0330 133 7901
- Email: Chris@4ATrades.co.uk



# 4A Trades Partnership Programme



Exclusivity Packages Available (One Trade per County)

We work on a percentage of sales basis.

We only get paid when you get paid.

We provide a full support package to include, Sales, QS & Commercial

Full UK Coverage for all services. Exclusivity Available

Call Chris today on 0330 133 7901

Email: Chris@4ATrades.co.uk

# Businesses we work with...

## Consultants Architects Structural Engineers Civil Engineers **Building Surveyors** Interior Designers Planning Consultants **Building Control** Warranty Providers **Building Surveyors**

Developers
Commercial
Residential
Housebuilders
Property Investors
Contractors
General Builders
Private Builders
Maintenance Co's
Civils Companies

<b>Sub-Contractors</b>	
Groundwork	Joiners
Civil Engineers	Electrical
Timber Frame	Plumbing
Scaffolding	Heating Engineers
Roofing	Plasterers
UPVC	Dry liners
Brickwork	Decorators
Tarmac Co's	Ceramic Tilers
Site Engineers	Carpet Fitters
Project Managers	Estate Agents

- Call Chris today on 0330 133 7901
- Email: Chris@4ATrades.co.uk